London TDM

Procurement and Supply Chain Management Training Courses

Course Venue: United Arab Emirates - Dubai

Course Date: From 01 February 2026 To 05 February 2026

Course Place: Downtown Dubai

Course Fees: 5,000 USD

Introduction

E-Procurement and E-Sourcing Systems are revolutionizing the way organizations manage their procurement processes. By automating and streamlining procurement activities, these systems help companies save time, reduce costs, and improve efficiency. This professional course is designed to equip participants with the knowledge and skills needed to effectively implement and manage e-procurement and e-sourcing systems in their organizations.

Objectives

- Understand the fundamentals of e-procurement and e-sourcing systems.
- Explore different e-procurement and e-sourcing tools and technologies.
- Learn how to assess organizational needs for e-procurement implementation.
- Develop strategies for successful e-sourcing and supplier relationship management.
- Analyze case studies to identify best practices and common challenges.

Course Outlines

Day 1: Introduction to E-Procurement Systems

- Overview of procurement processes and challenges.
- Definition and scope of e-procurement systems.
- Key components and architecture of e-procurement systems.
- Benefits of adopting e-procurement systems.
- Examples and case studies of successful e-procurement implementations.

Day 2: E-Sourcing Tools and Technologies

- Introduction to e-sourcing and its significance in procurement.
- Comparison of popular e-sourcing tools and software.
- Features and functionalities of e-sourcing systems.
- Criteria for selecting the right e-sourcing tool.
- Hands-on session: Demonstrating an e-sourcing tool.

Day 3: Planning and Implementing E-Procurement

- Assessing organizational readiness for e-procurement.
- Developing a strategic plan for e-procurement implementation.
- Change management strategies and stakeholder engagement.
- Risk management and mitigation strategies for e-procurement projects.
- Post-implementation performance measurement and continuous improvement.

Day 4: E-Sourcing and Supplier Relationship Management

- Developing effective e-sourcing strategies.
- Building collaborative relationships with suppliers through e-sourcing.
- Negotiation techniques in an e-sourcing environment.
- Managing and evaluating supplier performance using e-tools.
- Addressing challenges in e-sourcing and supplier management.

Day 5: Case Studies and Emerging Trends

- Detailed analysis of real-world e-procurement and e-sourcing case studies.
- Identifying lessons learned and best practices from case studies.
- Exploration of emerging trends and technologies in e-procurement.
- The future of procurement: AI, blockchain, and IoT integration.
- Final assessment and certification of participants.