London TDM

Legal and Contracts Management Training Courses

Course Venue: United Kingdom - London

Course Date: From 25 January 2026 To 29 January 2026

Course Place: London Paddington

Course Fees: 6,000 USD

Introduction

Contract Lifecycle Management (CLM) is an essential process in businesses today, aimed at efficiently managing contract creation, execution, and analysis. This professional course is designed to equip participants with the knowledge and tools necessary to effectively manage contracts from initiation to completion. Over five days, attendees will delve into various aspects of CLM, learning best practices, navigating challenges, and maximizing contract value.

Objectives

- Understand the core principles and stages of contract lifecycle management.
- Learn to streamline contract processes and improve contractual performance.
- Develop skills to identify and mitigate risks throughout the contract lifecycle.
- Explore key tools and technologies that enhance CLM processes.
- Gain insights into legal compliance and governance in contract management.

Course Outlines

Day 1: Introduction to Contract Lifecycle Management

- Overview of CLM and its importance in modern business.
- Stages of the contract lifecycle: Creation to Renewal.
- Roles and responsibilities in the CLM process.
- Common challenges and pitfalls in CLM.
- Case study analysis of successful contract management.

Day 2: Contract Creation and Negotiation

- Best practices for drafting contracts.
- Key terms and clauses to include in contracts.
- Strategies for negotiating favorable contract terms.
- The role of technology in contract drafting and negotiation.
- Interactive workshop on contract creation and negotiation.

Day 3: Contract Execution and Performance Monitoring

- Importance of compliance and timely execution of contracts.
- Tools and techniques for performance tracking and management.
- Handling amendments and changes in contracts.
- Risk assessment and mitigation strategies.
- Workshop: Performance monitoring and issue resolution.

Day 4: Risk Management and Legal Compliance

- Identifying and managing risks in contract management.
- Ensuring legal compliance in contracts.
- Introduction to contract management software solutions.
- Data security and privacy considerations in CLM.
- Legal trends and updates affecting contract management.

Day 5: Advanced CLM Techniques and Future Trends

- Leveraging analytics and AI in contract management.
- Exploring advanced features of CLM software.
- Sustainability and ethical considerations in contracts.
- The future of contract management in a digital world.
- Course review, feedback, and certification ceremony.