



## London TDM

# Legal and Contracts Management Training Courses

**Course Venue:** United Arab Emirates - Dubai

**Course Date:** From 05 April 2026 To 09 April 2026

**Course Place:** Downtown Dubai

**Course Fees: 5,000 USD**

## Introduction

Contract Management in Construction Projects is a comprehensive 5-day course designed to equip professionals with the essential knowledge and skills required to effectively manage contracts within the construction industry. Through a blend of theoretical insights and practical exercises, participants will gain a deeper understanding of contract types, negotiation strategies, risk management, and legal compliance in construction projects.

## Objectives

- Understand the fundamentals of contract management in the construction industry.
- Identify and understand different types of construction contracts.
- Develop effective negotiation skills specific to construction projects.
- Learn risk management strategies for construction contracts.
- Ensure compliance with legal and regulatory standards.

## Course Outlines

### Day 1: Introduction to Contract Management

- Overview of contract management in construction.
- Importance of effective contract management.
- Roles and responsibilities of a contract manager.
- Introduction to various types of construction contracts.
- Case study: Successful contract management in construction.

### Day 2: Types of Construction Contracts

- Fixed-price contracts.
- Cost-reimbursable contracts.
- Time and materials contracts.
- Design-build contracts.
- Case study: Choosing the right contract type.

### Day 3: Negotiation Strategies and Techniques

- Principles of effective negotiation.
- Preparing for contract negotiation.
- Negotiation techniques specific to construction.
- Dealing with difficult parties in negotiation.
- Case study: Negotiation success and challenges.

### Day 4: Risk Management in Construction Contracts

- Identifying risks in construction contracts.
- Risk assessment and prioritization.
- Strategies for risk mitigation.
- Contractual terms to allocate risk.
- Case study: Risk management in a real-world project.

## **Day 5: Legal and Regulatory Compliance**

- Understanding legal frameworks and regulations.
- Compliance requirements in construction projects.
- Managing claims and disputes.
- Documenting and record-keeping for legal protection.
- Case study: Legal compliance in a construction project.