



## London TDM

# Legal and Contracts Management Training Courses

## **Course Venue: Malaysia - Kuala Lumpur**

**Course Date:** From 01 February 2026 To 05 February 2026

**Course Place:** Royale Chullan Hotel

**Course Fees: 6,000 USD**

## Introduction

The 5-day course on "Legal Frameworks for Procurement Contracts" is designed to equip procurement professionals, legal advisors, and contract managers with comprehensive knowledge and skills. The course will cover essential legal concepts, key principles, and practical approaches to managing procurement contracts effectively. Participants will gain insights into legal risks, compliance requirements, and strategies to optimize contract value.

- Understand the fundamental legal principles governing procurement contracts.
- Identify and manage legal risks in procurement processes.
- Ensure compliance with relevant legislation and regulations.
- Develop strategies for effective contract negotiations and execution.
- Enhance skills in drafting, interpreting, and managing contract terms.

## Course Outlines

### Day 1: Introduction to Procurement Contracts

- Overview of procurement contracts and their importance
- Legal definitions and key concepts in procurement
- Types and structures of procurement contracts
- Key stakeholders in the procurement process
- Stages of contract lifecycle management

### Day 2: Legal Foundations and Frameworks

- Understanding legal systems and sources of law applicable to contracts
- Principles of contract law relevant to procurement
- Regulatory environment and compliance requirements
- Legal risk management strategies
- Impact of international trade agreements on procurement contracts

### Day 3: Drafting and Negotiating Contracts

- Key elements of contract drafting
- Common pitfalls in contract language
- Techniques for successful contract negotiations
- Legal clauses and their practical implications
- Case studies on drafting and negotiating procurement contracts

### Day 4: Contract Execution and Management

- Effective contract implementation strategies
- Monitoring contract performance and compliance
- Amendments, variations, and contract renewals
- Dispute resolution mechanisms in contracts
- Best practices in contract record keeping and documentation

### Day 5: Advanced Topics and Emerging Trends

- Public procurement laws and regulations
- Impact of technology on procurement contracts (e.g., e-signatures, blockchain)
- Sustainability and ethical considerations in procurement
- Future trends in procurement contract management
- Interactive group project: Developing a comprehensive procurement contract framework